

Michael M. Aust

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Professional Experience

Tintri, Inc. – Sr Director, Accounting – Financial Systems

March 2017 to Present

ERP Program Management

- Lead executive steering committee meetings for ERP systems landscape
- Report program status with dynamic dashboards pulling all project plans
- Developed and implemented framework for scoring and prioritizing ERP projects based on cost and complexity
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Systems Currently Under Management

- NetSuite OneWorld, Coupa Procure To Pay Suite, Kyriba Payments Manager, Adaptive Planning, Concur Expense and Travel, Avalara Avatax and CertCapture

Member - NetSuite Customer Advisory Board (Governance, Risk, Compliance) Own IT project initiation, including executive-level presentations for \$3.5MM upgrade and redesign of Hyperion Financial Management.

Tintri, Inc. – Director, Accounting – Financial Systems

May 2014 to February 2017

NetSuite OneWorld Implementation and Management

- Project manager and finance/accounting lead for global NetSuite implementation encompassing nine subsidiaries and seven currencies
- Led stakeholders through requirements definition, gap analysis, functional design, and testing
- Managed development/configuration efforts between in-house personnel and NetSuite PS
- Developed critical process documentation
- Performed migration of historical GL net changes with multi-currency balances and CTA reconciliation

Coupa Procure-to-Pay Suite Implementation and Management

- Managed solution evaluation process in partnership with cross-functional leads
- Prepared and presented analysis of critical functional and cost differentiators among candidates
- Conducted approval workflow design, testing, deployment activities
- Maintained and optimized NetSuite integration with post-processing workflows
- Created library of end-user training materials for functional roles

TopDown Consulting – Senior Consultant

August 2013 to April 2014

Client: Levi Strauss & Company:

Role: Senior Project Manager

Project: Worldwide Hyperion Upgrade and Redesign

- Own IT project initiation, including executive-level presentations for \$3.5MM upgrade and redesign of Hyperion Financial Management.
- Create and maintain foundational project documents including charter, test strategy, communications strategy, and master project plan.
- Negotiate vendor contracts with Legal, IT, and Finance stakeholders.
- Oversee functional requirements and technical design processes.
- Interface with steering committee and senior management on an ongoing basis.
- Manage all project financials, including budget, forecast, and actual reporting for both operating and capital expenditures.
- Lead international, multi-vendor project team while quickly resolving conflicts and driving issue resolution.
- Act as project technical lead, advising developers and implementation partner to ensure quality of the solution design and build.
- Engage and coach key Finance stakeholders throughout project to ensure expectations remain aligned with requirements.

Grass Valley USA, LLC – Director, Corporate Financial Systems

January 2011 to August 2013

Hyperion Financial Management Implementation (Consolidation System):

- Conducted software and partner evaluations for final recommendation to CFO.
- Managed vendor relationships, including contract negotiations, for all software licensing and implementation partner services.
- Ensured system adoption by engaging all levels of the user community with early and ongoing outreach.
- Identified requirements and defined project scope after conducting a global business process analysis and stakeholder interviews.
- Led worldwide team of 50 Finance, IT, and other stakeholders through intensive data mapping, validation, and migration effort for 23 legal entities using 5 different ERP systems, 14 unique charts of accounts and 11 local currencies.
- Contributed key elements of functional consolidation system design, including source file interfaces and mapping, improved dimensionality, allocations for management reporting, and intercompany elimination methodology.

- Designed and implemented customizations for consolidated reporting and the automation of administrative tasks.
- Created internal training program, including user guides, audio-visual clips, and live deep-dive sessions.
- Delivered project on-time and within budget by successfully identifying and mitigating risks to project scope, timeline, and all resources.

Hyperion Planning System Implementation (Business Planning):

- Led Corporate FP&A team, local finance users, and partner stakeholders in the design, development, testing, and implementation of Hyperion Planning (Planning) 11.1.2.1.
- Guided stakeholders through the requirements definition and design phase for annual budget process.
- Developed and implemented system components, including web forms, business rules, Essbase calc scripts, and synchronization between HFM and Planning.
- Managed all User Acceptance Testing from test script development to defect remediation to final sign-off.
- Worked with implementation partner to design and implement customized headcount planning functionality with interface to SuccessFactors HRIS data.
- Delivered project on-time and within budget by successfully identifying and mitigating risks to project scope, timeline, and all resources.

Ongoing Maintenance and Change Request Management

- Led design and implementation of home-grown change request application using Microsoft Sharepoint workflows.
- Maintained user security, metadata, and system calculation logic within development, test, and production environments.
- Created multi-dimensional validation reports for testing all system changes from development through production.
- Conducted ongoing stakeholder change management meetings.
- Presented classroom-style training to Controller's and FP&A teams at annual finance conferences.

IBM

February 2006 to January 2011

Software Group Information Delivery: Program Manager, Acquisition Data Integration

June 2010 to January 2011

- Managed portfolio of projects migrating customers, software entitlements, deferred revenue, and sales history across seven acquisitions within IBM Software Group.
- Created daily reporting package of metrics for all customer migration activity, including new and matched customers.
- Analyzed and escalated project issues to cross-functional teams for action.
- Presented weekly program briefings to Software Group Information Delivery senior management.

Software Group Information Delivery: Senior Systems Analyst, Acquisition Data Integration

March 2008 to January 2011

Development of Sales History Data Warehouse

- Led team of analysts and developers for IBM DB2 and InfoSphere DataStage (ETL) to finalize development and implementation of data warehouse for acquisition sales history. Data warehouse was designed as key upstream source for home-grown, lead-generation tool used by all IBM sales professionals. Rapid data migration provided IBM the needed visibility to limit acquired customer defections with proactive sales messaging.
- Designed all data flows from acquisition source systems and/or text files through development, UAT, and production environments.
- Authored detailed desktop procedures and project plan templates for various stages of data loading, transformation, validation, testing, and deployment.
- Managed effort to cleanse, validate, and deploy historical data.

Management of Acquisition Data Integration

- Managed individual projects migrating deferred revenue amortization and sales history. Directly responsible for migration of 9M historical sales invoices, representing \$53B in historical revenue, and 2M deferred revenue amortization records, representing \$444M in realizable revenue.
- Engaged with acquisition business and IT leadership to convey scope, purpose, and expected results for integration projects.
- Negotiated data mapping and transformations as well as overall solutions for obtaining data from disconnected legacy systems.
- Collaborated with cross-functional stakeholders to ensure legacy data retention meets unique business needs.

Senior Systems Analyst, ODS / SAP Ledger Project

February 2006 to March 2008

- In support of IBM's project to implement a corporate instance of SAP, led the Software Group Financial ODS team's project to provide daily data extracts to new corporate system. Led meetings with ODS architects, systems analysts, cross-functional business partners (Fulfillment, Customer Support Operations, Sales Operations).

Micromuse Inc. - Financial Systems Manager

December 2004 to February 2006

- End-to-end management of all financial management applications, including Microsoft Dynamics, FRx Financial Reporting, Paramount WorkPlace purchase requisitioning, and a web-based expense reporting system for a NASDAQ listed, international software company.
- Engaged with all levels of Finance and IT staff regarding issues from transactional processing and reporting to strategic system development. Financial environment included 22 distinct legal entities having six different functional currencies, 30+ originating currencies, regional and global consolidations.
- Directed the selection and implementation of a global, multicurrency purchasing requisition system with complex rules for routing of all requisition approvals.
- Created global training program for all Microsoft Great Plains users, employing online Microsoft courses, live training, and in-house audio/visual media clips.
- Designed, developed, and implemented a seamless integration between SalesLogix CRM and Great Plains using Microsoft API's and Visual Basic .NET. This development automated the creation of customers, inventory, and sales orders within Great Plains based upon workflow defined in SalesLogix.

The AIS Group, LLC - Managing Member

December 1997 to December 2004

- Managed San Francisco office of six consultants, growing the firm's infrastructure, business practices and strategic mission as one of three founding partners.
- Led end-to-end implementations of Microsoft Business Solutions-Great Plains, MAS90, and Accpac Enterprise Series within a wide range of mid-sized software and services companies.

AMB Corporate Real Estate Advisors, Inc. - Financial Analyst

September 1996 to December 1997

- Prepared and maintained complex financial models for the analysis of real estate acquisition and lease scenarios for corporate client base.
- Implemented time and billing system, general ledger package, and accounting procedures and controls after spin-off from parent company.

Bertorelli & Company - Senior Staff Auditor

July 1994 to September 1996

- Planned and performed certified financial audits in accordance with Generally Accepted Auditing Standards for a diverse client base.

The Bank of California, N.A. - Internal Auditor

September 1992 to July 1994

- Planned and performed internal audits for domestic retail branch operations, centralized branch operations, 401(k) plan, flexible spending accounts, and Mitsubishi Bank, Ltd. (parent company) U.S. branches.

Technical Skillset

Expert Competencies

- NetSuite OneWorld
 - Translation and consolidation, SuiteGL, SuiteApps
- Coupa Procure to Pay Suite
 - Approval chains, integration, configuration, data migration
- Avalara Avatax/CertCapture
 - Nexus definition, certificate maintenance
- Oracle Hyperion Implementation and Support (version 11.1.1.3. through 11.1.2.3)
 - Hyperion Financial Management
 - Hyperion Financial Data Quality Management
 - Hyperion Planning
 - Hyperion Smart View
 - Hyperion Financial Reporting
 - Hyperion Shared Services
 - Hyperion Enterprise Performance Management Architect
- Microsoft SQL Server (administration and basic development)
- Microsoft SQL Server Integration Services (administration and basic development)
- Microsoft Excel (emphasis on advanced use of complex formulas and VBA for data analysis and automation)
- Microsoft Access
- Crystal Reports
- Visual Basic programming language
- Microsoft Dynamics – GP (former Great Plains product line)
- FRx Financial Reporter

Basic Competencies

- Oracle Hyperion Essbase
- Microsoft Project / Project Server
- SAP R/3 and SAP-BW
- IBM InfoSphere DataStage
- C programming language
- Powershell

Professional Designations

Certified Public Accountant

(California #69817; issued 1994; inactive status)

Member:

California Society of Certified Public Accountants
American Institute of Certified Public Accountants

Education

California State University, Chico

Bachelor of Science, Business Administration with concentration in accounting - 1992

Golden Gate University, San Francisco

Graduate coursework, Information Systems – 1997